

Financial Statements
With Independent Auditors' Report

December 31, 2018 and 2017



Table of Contents

	Page
Independent Auditors' Report	1
Financial Statements	
Statements of Financial Position	3
Statements of Activities	4
Statements of Functional Expenses	5
Statements of Cash Flows	6
Notes to Financial Statements	7



INDEPENDENT AUDITORS' REPORT

Board of Directors Medical Ambassadors International Modesto, California

We have audited the accompanying financial statements of Medical Ambassadors International (the Organization), which comprise the statements of financial position as of December 31, 2018 and 2017, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Board of Directors Medical Ambassadors International Modesto, California

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Medical Ambassadors International as of December 31, 2018 and 2017, and the changes in their net assets and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matter

Medical Ambassadors International, Inc. has adopted Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) No. 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities*, as described in note 2. Our opinion is not modified with respect to this matter.

As discussed in note 10 of the financial statements, the Organization has identified adjustments pertaining to amounts previously reported in prior year financial statements. Accordingly, the 2017 financial statements have been restated. Our opinion is not modified with respect to this matter.

Pleasanton, California

Capin Crouse LLP

July 23, 2019

Statements of Financial Position

	Year Ended December 31,			
	2018	(Restated) 2017		
ASSETS:				
Current assets:				
Cash and cash equivalents	\$ 600,502	\$ 705,235		
Investments	542,773	539,946		
Prepaid expenses and other assets	31,519	37,094		
Field advances	3,000	145,936		
	1,177,794	1,428,211		
Property and equipment-net	594,277	562,290		
Total Assets	\$ 1,772,071	\$ 1,990,501		
LIABILITIES AND NET ASSETS:				
Liabilities:				
Current liabilities:				
Accounts payable	\$ 128,272	\$ 60,102		
Accrued expenses	47,151	28,366		
Capital lease payable–current portion	15,000	15,643		
	190,423	104,111		
Capital lease payable–net of current portion	51,153	-		
Total liabilities	241,576	104,111		
Net assets:				
Without donor restrictions:				
Undesignated	229,479	346,197		
Net investment in property and equipment	528,124	546,647		
	757,603	892,844		
With donor restrictions	772,892	993,546		
Total net assets	1,530,495	1,886,390		
Total Liabilities and Net Assets	\$ 1,772,071	\$ 1,990,501		

Statements of Activities

	Year Ended December 31,					
		2018			(Restated) 2017	
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
SUPPORT, REVENUE, AND						
RECLASSIFICATIONS:						
Contributions	\$ 1,257,185	\$ 1,306,981	\$ 2,564,166	\$ 1,350,805	\$ 1,226,150	\$ 2,576,955
Donated services	-	-	-	125,000	-	125,000
Investment income	3,077	-	3,077	13,086	-	13,086
Other income	9,396	-	9,396	4,068	-	4,068
Net assets released from restrictions:						-
Satisfaction of ministry project restrictions	1,527,635	(1,527,635)		1,207,297	(1,207,297)	
Total Support, Revenue, and Reclassifications	2,797,293	(220,654)	2,576,639	2,700,256	18,853	2,719,109
OPERATING EXPENSES:						
Program services:						
Field ministry and programs	2,129,051	-	2,129,051	2,064,361	-	2,064,361
Supporting activities:						
General and administrative	500,496	-	500,496	440,487	-	440,487
Fundraising	302,987	-	302,987	318,296	-	318,296
	2,932,534		2,932,534	2,823,144	-	2,823,144
Change in Net Assets	(135,241)	(220,654)	(355,895)	(122,888)	18,853	(104,035)
Net Assets, Beginning of Year	892,844	993,546	1,886,390	1,015,732	974,693	1,990,425
Net Assets, End of Year	\$ 757,603	\$ 772,892	\$ 1,530,495	\$ 892,844	\$ 993,546	\$ 1,886,390

See notes to financial statements

Statements of Functional Expenses

Year Ended December 31,

	2018				,	(Resta	ated)	_
						17		
	Field Ministry	General and			Field Ministry	General and		
	and Programs	Administrative	Fundraising	Total	and Programs	Administrative	Fundraising	Total
Salaries and benefits	\$ 776,556	\$ 222,482	\$ 176,876	\$ 1,175,914	\$ 807,733	\$ 243,594	\$ 200,779	\$ 1,252,106
Ministry support	553,476	-	-	553,476	499,336	-	-	499,336
Field transportation	182,013	-	-	182,013	194,357	-	-	194,357
Office expense	5,633	192,588	11,719	209,940	-	106,260	11,369	117,629
Special project expense	147,740	-	25,653	173,393	54,899	-	32,462	87,361
Travel and meetings	121,810	495	21,354	143,659	152,044	342	12,944	165,330
Program expense	169,985	-	-	169,985	205,151	-	-	205,151
Outside services	59,662	122,153	24,570	206,385	59,845	101,501	18,420	179,766
Other expenses	34,551	11,361	14,599	60,511	13,371	36,672	14,106	64,149
Depreciation	-	39,519	-	39,519	-	39,784	-	39,784
Utilities	-	17,739		17,739	-	18,175		18,175
Facility allocation	77,625	(105,841)	28,216		77,625	(105,841)	28,216	
	\$ 2,129,051	\$ 500,496	\$ 302,987	\$ 2,932,534	\$ 2,064,361	\$ 440,487	\$ 318,296	\$ 2,823,144

Statements of Cash Flows

	Year Ended December 31,				
			(I	Restated)	
		2017			
CASH FLOWS FROM OPERATING ACTIVITIES:					
Change in net assets	\$	(355,895)	\$	(104,035)	
Reconciliation of change in net assets to net cash	Ψ	(333,073)	Ψ	(101,033)	
used in operating activities:					
Depreciation and amortization		39,519		39,784	
Gain on disposal of property and equipment		(6,604)		-	
Net realized and unrealized loss on investments		8,478		(3,394)	
Donated investments		(4,215)		(8,379)	
Net change in:		() /		() /	
Prepaid expenses and other assets		5,575		(800)	
Field advances		142,936		64,224	
Accounts payable		68,170		9,962	
Accrued expenses		18,785		(1,056)	
Net Cash Used in Operating Activities		(83,251)		(3,694)	
CASH FLOWS FROM INVESTING ACTIVITIES:					
Purchases of property and equipment		(4,873)		(10,512)	
Proceeds from sale of property and equipment		18,225		-	
Proceeds from sale of investments		3,690		8,127	
Purchases of investments		(10,780)		(9,377)	
Net Cash Used in Investing Activities		6,262		(11,762)	
CASH FLOWS FROM FINANCING ACTIVITIES:					
Payments on capital lease		(27,744)		(17,183)	
Net Cash Used in Financing Activities		(27,744)		(17,183)	
Change in Cash and Cash Equivalents		(104,733)		(32,639)	
Cash and Cash Equivalents, Beginning of Year		705,235		737,874	
Cash and Cash Equivalents, End of Year	\$	600,502	\$	705,235	
SUPPLEMENTAL DISCLOSURES:					
Non-cash:		50.55	*		
Equipment financed with capital lease obligation	\$	78,254	\$	-	

See notes to financial statements

Statements of Cash Flows

December 31, 2018 and 2017 (Restated)

1. NATURE OF ORGANIZATION:

Medical Ambassadors International (the Organization), was incorporated in 1980 in California. The Organization is a nonprofit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code (IRC) and comparable state law(s). However, the Organization is subject to federal income tax on any unrelated business taxable income. In addition, the Organization is not classified as a private foundation within the meaning of Section 509(a) of the IRC.

The Organization exists to recruit, train, and support national leaders among developing peoples to take responsibility to reach their own people physically and spiritually. Using the Community Health Evangelism model, the Organization trains nationals in basic preventive medical care as well as evangelism and discipleship of their neighbors. The goal is to promote healthier families, more self-reliant communities, and stronger churches. The Organization's primary source of revenue is from tax-deductible contributions from the public.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

The financial statements of the Organization have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. A summary of significant accounting policies followed are described below to enhance the usefulness of the financial statements to the reader.

CASH AND CASH EQUIVALENTS

For statements of financial position and cash flow purposes, cash and cash equivalents include cash on hand, cash on deposit, money market accounts, and certificates of deposit with an original maturity date of 90 days or less. These accounts may, at times, exceed federally insured limits. The Organization has not experienced any losses in such accounts. At December 31, 2018 and 2017, the Organization's cash balances exceeded federally insured limits by approximately \$163,000 and \$70,000, respectively. The Organization has NCUA insurance on approximately \$84,000 and \$70,000, for the years ended December 31, 2018 and 2017, respectively.

INVESTMENTS

Investments consist of deposit accounts and mutual funds that are reported at fair value based on quoted prices in active markets for identical assets, which is Level 1 of the fair value hierarchy. Interest income and the realized and unrealized gains or losses on investments are reported as unrestricted investment income unless a donor or law temporarily restricts its use.

FIELD ADVANCES

The Organization advances field support to missionaries serving abroad in December in order for there to be funds on hand to cover expenses in January.

Statements of Cash Flows

December 31, 2018 and 2017 (Restated)

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:

PROPERTY AND EQUIPMENT

Expenditures over \$1,000 for property and equipment are capitalized at cost. Donated items are recorded at fair market value on the date of the gift. Depreciation is computed on the straight-line method over the estimated useful lives of the assets ranging from 3 to 30 years.

NET ASSETS

The financial statements report amounts by class of net assets:

Net assets without donor restrictions are currently available at the discretion of the board and management for use in the Organization's operations and those resources invested in property and equipment.

Net assets with donor restrictions are contributed with donor stipulation for specific operating purposes or capital projects.

All contributions are considered available for unrestricted use, unless specifically restricted by the donor or subject to legal restrictions. Restrictions on contributions for the acquisition of property or other long-lived assets are considered to be met when the property or other long-lived asset is placed in service.

DONATED SERVICES

The president and vice president of ministries of the Organization have elected to not receive a salary for services performed through July 2017. Management researched compensation for a similar position and for the size of organization and has recorded \$90,000 for the president and \$60,000 for the vice president of ministries. As of August 2017, the president and vice president of ministries transitioned as volunteers and the Organization recorded \$50,000 and \$40,000, respectively, prorated for the remaining months of the year. Total donated services were \$0 and \$125,000 for the years ending December 31, 2018 and 2017, respectively. This amount was recorded as a contribution and expense in the statements of activities.

PUBLIC SUPPORT, REVENUE, AND EXPENSES

Contributions are recorded when cash or unconditional promises-to-give have been received or ownership of donated assets is transferred to the Organization. Conditional promises-to-give are recognized when the conditions on which they depend are substantially met. The Organization records contributions as net assets with donor restrictions if they are received with donor stipulations that limit their use through purpose or time restrictions, or both. When donor restrictions expire, that is when the purpose restriction is fulfilled or the time restriction expires, the net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions. The Organization receives noncash gifts that are recorded as support at the estimated fair market value on the date of the gift. Goods given to the Organization that do not have an objective basis for valuation are not recorded. Revenue is recorded when earned. Expenses are recorded when incurred in accordance with the accrual basis of accounting.

Statements of Cash Flows

December 31, 2018 and 2017 (Restated)

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:

USE OF ESTIMATES

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

FUNCTIONAL ALLOCATION OF EXPENSES

The costs of providing the various program services and supporting activities have been summarized on a functional basis in the statements of activities. Accordingly, certain costs, such as depreciation and payroll, have been allocated among the program services and supporting activities. Currently, there are no joint costs that have been allocated among program, general and administrative, and fundraising functions.

RECENTLY ADOPTED ACCOUNTING STANDARDS

During the year ended December 31, 2018, the Organization adopted Accounting Standards Update (ASU) 2016-14, *Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities*. ASU 2016-14 requires not-for-profit entities to improve their financial statement presentation and disclosures to provide more relevant information about their resources to their donors, grantors, creditors, and other users. ASU 2016-14 has qualitative and quantitative requirements for presentation and disclosure over net asset classes, investment return, expenses, liquidity and availability of resources, and cash flows. There was no effect on changes in net assets for the year ended December 31, 2018.

3. LIQUIDITY AND FUNDS AVAILABLE:

The following reflects the Organization's financial assets as of the balance sheet date, reduced by amounts not available for general use because of contractual or donor-imposed restrictions within one year of the balance sheet date. The Organization maintains liquidity sufficient to meet general obligations. The Organization's financial assets as of the years ended December 31, 2018 and 2017, represented approximately 111 and 108 days of cash expenditures.

	December 31,			
	2018			2017
Financial assets:				
Cash and cash equivalents	\$	600,502	\$	705,235
Investments		542,773		539,946
Accounts receivable		12		451
		1,143,287		1,245,632
Less:				
Donor-imposed restrictions unavailable for general expenditure		(247,819)		(411,812)
	\$	895,468	\$	833,820

Statements of Cash Flows

December 31, 2018 and 2017 (Restated)

4. <u>INVESTMENTS:</u>

Investments consist of:

	 December 31,			
	2018		2017	
Deposit accounts Equity investments Mutual funds	\$ 112,359 1,315 429,099	\$	116,692 - 423,255	
	\$ 542,773	\$	539,947	

5. PROPERTY AND EQUIPMENT - NET:

Property and equipment - net consists of:

	December 31,				
	2018			2017	
Land	\$	185,489	\$	185,489	
Building and building improvements		365,435		365,435	
Furniture and equipment		187,633		185,342	
Equipment under capital lease		78,254		77,475	
Donated cemetery lots	500			500	
		817,311		814,241	
Less accumulated depreciation		(172,675)		(201,592)	
Less accumulated amortization of equipment under capital lease		(50,359)		(50,359)	
		594,277		562,290	
Less obligation under capital lease		(66,153)		(15,643)	
Net investment in property and equipment	\$	528,124	\$	546,647	

Statements of Cash Flows

December 31, 2018 and 2017 (Restated)

6. NET ASSETS WITH DONOR RESTRICTIONS:

Net assets with donor restrictions consist of:

	December 31,			
		2018		2017
Missionary support	\$	525,073	\$	581,734
Vine house		32,687		31,727
West Africa Ebola programs		22,061		31,500
Wheelchair mission fund		15,287		19,337
Nepal Recovery		8,232		17,623
East Africa training center		1,200		28,000
Field projects and other		168,352		283,625
	\$	772,892	\$	993,546

7. CAPITAL LEASES PAYABLE:

	December 31,			
	2018			2017
Capital lease entered into February 15, 2018 for copiers with monthly payments of \$1,857, maturing October 2022. Capital lease entered into October 2013 for copiers	\$	66,153	\$	-
with monthly payments of \$2,053, maturing October 2018.				15,643
	\$	66,153	\$	15,643

Lease expense was approximately \$12,000 and \$16,000 for the years ended December 31, 2018 and 2017, respectively. Accumulated amortization was approximately \$12,000 and \$66,000 for the years ended December 31, 2018 and 2017, respectively.

8. <u>RETIREMENT PLAN:</u>

The Organization has a defined contribution pension program that covers certain employees. Employees may make voluntary contributions to the plan through a salary reduction agreement. Currently, the Organization makes no employer contributions.

Statements of Cash Flows

December 31, 2018 and 2017 (Restated)

9. CONCENTRATION:

For the years ended December 31, 2018 and 2017, the top five donors gave 33% of total revenue. Two of the five donors were in the concentration for both years. Management recognizes the impact of the concentration.

10. PRIOR PERIOD ADJUSTMENT:

The prior period adjustment resulted from the cost of the land being included in the cost of the building within the depreciation system. Depreciation has been overstated for the previous five years. The following summarizes the adjustment made to each affected financial statement line item for the year ended December 31, 2017.

	As Previously Stated	Adjustment	As Restated
	Stated	rajustinent	713 Restated
Changes to statement of financial position			
for the year ended December 31, 2017:			
Property and equipment - net	536,290	26,000	562,290
Total Assets	1,964,501	26,000	1,990,501
Net investment in property and equipment	520,647	26,000	546,647
Net assets without donor restrictions	866,844	26,000	892,844
Total net assets	1,860,390	26,000	1,886,390
Changes to statement of activities			
for the year ended December 31, 2017:			
General and administrative expenses	446,987	(6,500)	440,487
Total expenses	2,829,644	(6,500)	2,823,144
Change in net assets-without donor restrictions	(129,388)	6,500	(122,888)
Change in net assets	(110,535)	6,500	(104,035)
Net assets, beginning of year-			
without donor restrictions	996,232	19,500	1,015,732
Net assets, beginning of year	1,970,925	19,500	1,990,425
Net assets, end of year-without donor restrictions	866,844	26,000	892,844
Net assets, end of year	1,860,390	26,000	1,886,390
Changes to statement of cash flow			
for the year ended December 31, 2017:			
Change in net assets	(110,535)	6,500	(104,035)
Depreciation and amortization	46,284	(6,500)	39,784

11. SUBSEQUENT EVENTS:

Subsequent events were evaluated through July 23, 2019, which is the date the financial statements were available to be issued. Subsequent events after that date have not been evaluated.